

–Let’s talk about

Technology

The Pitmans’ Perspective on: *Technology*

“Highly experienced, knowledgeable and perceptive.”

What we do: ‘Business changing’ deals: corporate acquisitions and joint ventures; information technology and business process outsourcings; and restructuring and insolvency arrangements.

Strategic level advice: major disputes; raising finance; partnering arrangements; ICT procurement; and the protection and exploitation of intellectual property.

‘Business as usual’ transactions: agreements for the supply of ICT systems and services; data protection arrangements; arrangements regarding employees and pensions; trade-related disputes; and real estate transactions.

Who we act for: We have a wide range of experience in the technology sector and advising on a diverse range of technology-related matters. We also act for a number of clients in the defence and security sector where, in addition to advising on technology-related matters, we can call on specialists to advise on acquisitions, joint ventures, strategic alliances, contract structures, supply chain management, TUPE, IPR and procurement issues.

Our expertise: By focusing on the sector we continue to develop a strong understanding of the challenges faced by our clients. For example, in the technology industry we understand that the issues surrounding the procurement, development, exploitation and use of technology are often complex as well as being critical for meeting strategic objectives.

Our service: Experience + Expertise + Knowledge = Real Added Value

Experience: the experience of specialists from different practice areas across the Firm.

Expertise: our underlying legal expertise, skills and training.

Knowledge: our knowledge of, and enthusiasm for, what is happening in the sector, not just recent legal cases but items on the political agenda and commercial developments generally.

The result of this formula means that we give our technology clients practical, commercial advice as well as cost effective, value for money solutions. It was Aristotle in *Metaphysica* who said that “The whole is more than the sum of its parts”. In this case, we believe that he was correct.



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MAKING IT HUMANLY POSSIBLE

Contacts



Tim Clark
Partner

DDI: +44 (0) 118 957 0264
tclark@pitmans.com



Richard Devall
Partner

DDI: +44 (0) 118 957 0602
rdevall@pitmans.com



Andrew Peddie
Partner

DDI: +44 (0) 118 957 0321
apeddie@pitmans.com



Philip Weaver
Partner

DDI: +44 (0) 188 957 0441
pweaver@pitmans.com



Philip James
Partner

DDI: +44 (0) 207 634 4655
pjames@pitmans.com



Rustam Roy
Senior Solicitor

DDI: +44 (0) 118 957 0180
rroy@pitmans.com
