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–Let’s talk about

Corporate

The Pitmans’ Perspective on: *Corporate*

“Transactional work can be stressful and time consuming. We take on the burden and strain by being approachable and commercial.”

What we do:
Corporate transactions - Buying and selling companies, businesses and assets, and advising on mergers, MBOs and MBIs, start-ups/early stage companies; corporate restructuring and share buy-backs.

Fundraising - From venture capital, private equity and angel investment to listed company share issues.

Public company services - AIM flotations and placings, advice on UKLA Listing Rules, Disclosure and Transparency rules, AIM Rules and the Takeover Code.

Joint ventures and shareholder agreements - From large strategic corporate joint ventures, to agreements for family and privately owned companies.

Due diligence - We provide reports as part of our transactional work or as a stand-alone service.

Reorganisations - We advise on group reorganisations, share and debt capital restructurings. Partnerships, LLPs and LPs. We specialise in partnership law, including the full range of English law partnership structures.

Company formation and secretarial services - We provide company formation services and UK establishment registrations, company secretarial compliance work and registered office services, advice on constitutional matters such as board and shareholder meetings, changes to articles of association and striking-off services.

Who we act for: Large corporations; SMEs; family-owned private businesses; early-stage, venture-backed companies; entrepreneurs and financial investors.

Our expertise: We offer the same high level of commitment and care to clients both big and small. The size of our team and their technical skills allow us to handle a wide range of transaction sizes, completing deals quickly, sensibly and cost-effectively.

Our service: Our Corporate team of five partners and six solicitors draws on broad experience across a range of sectors, both domestic and international, and works closely with other transactional specialists at Pitmans to provide a seamless premium quality service.

How we are different: Transactional work can put you under immense pressure. Our outstanding project management relieves the strain. We work hand in hand with clients and professional advisors. We get to know exactly what our clients



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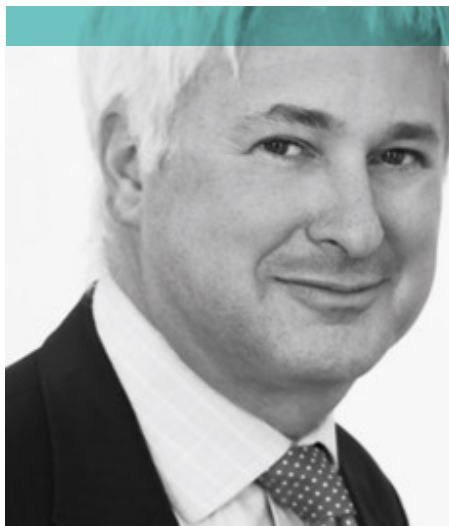
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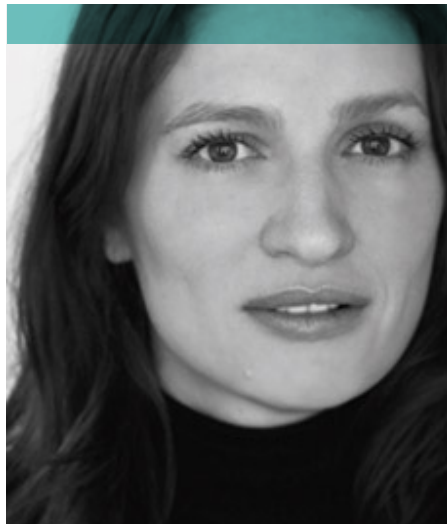
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Mergers & Acquisitions

M&A transactions form the main part of our work, but come in many forms. Our PLC clients may need a large team to deal swiftly with a transaction involving a linked fundraising on the public markets. On the other hand, the sale of an owner-managed business may require a more individual service. In each case we show a complete commitment to getting the deal done, applying strong technical skills and appreciating that whatever the circumstances, these are transactions of great importance to those involved, requiring the experience we can bring to bear on all the issues.

Private Equity and Venture Capital

Many of the transactions we work on involve private equity or venture capital funding. Financial buyers have been an important part of the M&A markets for many years now, and investors in early stage, often high technology, businesses are often specialist VC investors with their own structuring requirements. Acting for investors, management teams and sellers to financial buyers, we can provide the insights that familiarity with this area of the market brings, and ease the transaction through by spotting the important issues amid the often very complex documentation.

Reorganisations

As businesses grow, often by acquisition, their group structures need regular attention to ensure they remain appropriate. Whether because of funding efficiency, tax driven needs or simply the presence of unwanted subsidiaries, there is often a need to reorganise the group. This raises specific legal issues with which our team is very familiar. Project management and attention to detail are key skills in this sort of work, together with experience in working with professionals from other disciplines, and we excel in providing that input.

Corporate Finance

Corporate finance work involving equity fundraisings by companies from private or public sources is an essential piece of the company law landscape. We act for public companies on flotations and secondary issues, and private companies raising new equity from venture capital, strategic corporate investors or individual high net-worth investors. In each case through our understanding of the technical issues involved, and attention to detail on the documentation, we can smooth the process and ensure that essential new funding is brought into your business when you need it on time and efficiently. We also provide up to the minute thinking on financial and acquisitional structuring.

Joint Ventures

Joint ventures are at the heart of many businesses. It could be a group of individual business partners who need to document their management and ownership relationships, an institutional investor or management team setting out its involvement in a management buy out, or two large corporates who are aiming to exploit mutual skills and assets. All will require variations on the same joint venture documentation structure. Our team has a deep understanding of the issues, ranging from the purely legal, to the wider business matters, that all need to be taken into account to document a joint venture properly.

Company Secretarial

We have a dedicated company secretarial service within our Corporate team, providing everything from newly incorporated companies to a full company secretary, registered office and Companies House filing service to corporate groups large and small. Often we can provide that service more efficiently than it could be done in-house, and our familiarity with the company law landscape means we are up to date with developments affecting your compliance in this area.